

## If you want to lead your “own” affiliate network: Raise your hand

We are one of the top upcoming networks in the performance marketing industry and we are looking for a **Managing Director** who has already reached a senior level in our industry and now wants to build and lead a network by themselves to next levels.

Since 2016 Grumbl Media (part of the CLIQ group) is a worldwide operating exclusive affiliate network, serving some of the biggest affiliates and advertisers in the industry. Currently we serve over 1,000 affiliates with high traffic volumes with a large variety of traffic sources, such as Google/Facebook, and over 50 advertisers, which are in need for full serviced accounts to maximize results.

Grumbl Media is owned by Cliq Digital, and will be provided with strong cash flow, back office, technical implementation team, marketing and administration.

### The role

Together with the team, the Managing Director will be responsible for the growth and management of Grumbl Media. Our goal is to work close with our affiliates and advertisers and fine-tune all aspects to realize the set ROI. The Managing Director is end- and budget responsible.

In a nutshell:

- Reaching the financial and non-financial targets as determined by Grumbl Media
- Manage the Grumbl Media team (currently 4 FTE) and help it grow
- Acquisition of publishers, affiliates and advertisers
- Manage legal & financial processes in close cooperation with CLIQ's legal and finance department
- Internal and external communication
- Weekly, monthly and quarterly reporting on the results in relation to the budget
- Be the face of the company
- Define your own strategic horizon within the goals already set

### Skills and experience

In order to be successful in this role you must be a world-class individual contributor, be able to inspire your team and have excellent networking skills. Other relevant skills and experience:

- 7 to 10 years of experience in affiliate marketing and related disciplines
- A lean, data driven, process and KPI oriented mentality
- A strong bias for action and a competitive and results driven mentality. You must be extremely persistent by nature and unwilling to lose or leave problems unsolved
- Highly motivated by the prospect of scaling a young company while building and leading a team
- Commercially aware
- Hands-on mentality
- Ability to effectively network
- Natural business acumen
- Energetic and motivated
- Excellent verbal and written communication skills

**What's in it for you?**

- A competitive salary plus a very attractive commissions scheme (quarterly bonuses, stock options)
- Excellent opportunities to develop your skills and grow in an international organization.

We value team work, creativity and result oriented thinking. Our culture is all about attracting and retaining talent. We reward excellence so there are fantastic opportunities for the right candidate! If you are the one who wants to contribute to our success and wants to work in a young dynamic team, we kindly invite you to send your CV and motivation letter to [careers@grumblmedia.com](mailto:careers@grumblmedia.com)

If you have any questions please contact Jenny Baerveldt, HR Manager, at (+31) 020 – 7947500.